

Date

January 5, 2015

Reference

101 Seaport Boulevard (Parcel L1)
Skanska Project No. 1313018

Keith Corneau
UNITED STEEL INC.
164 School Street
East Hartford, CT 06108

Dear Keith:

This letter is written to let you know that United Steel Inc. ("United") has done a fantastic job for Skanska USA Building Inc. ("Skanska") on the 101 Seaport Project.

The United team has been a complete pleasure to deal with, from the bidding process through finalizing the punch list. Everyone at your organization was diligent, professional, and practical. United's coordination, dedication, commitment to Skanska, as well as the 101 Seaport Project, was exemplary. United's creative management of the project was critical to meeting our aggressive 26 week schedule.

Although productivity was consistently at or above industry averages, it was overshadowed by the dedication to the safety for your erectors and the other trades working around them. Installation of the stairs while erecting the structural steel provided a safe environment for the ironworkers and other trades. While building a fast paced high rise project is difficult enough, it would have been much tougher if all trades were moving from floor to floor via ladders. Most importantly, the project was much safer as a result of the stair installation.

It was also reassuring that this project, inclusive of 18 above grade stories and 5,000 tons, was fabricated in East Hartford, CT, USA. It made the coordination, confirmation, and scheduling easier, minimized the effect on our carbon footprint and helped grow our local economy.

I just wanted to personally thank you and the entire United team for all your efforts and I certainly look forward to working with you on the next project.

Should you have any questions, please feel free to contact me at (860) 625-0102.

Sincerely,
Skanska USA Building Inc.



Steven A. Rice
Senior Project Manager